The State of Baden-Württemberg Second Green Bond Baden-Württemberg

Investor Presentation May 23, 2022





Agenda

01 Executive Summary

- 02 The State of Baden-Württemberg
- 03 Sustainability Strategy
- 04 Green Bond Framework



Executive Summary

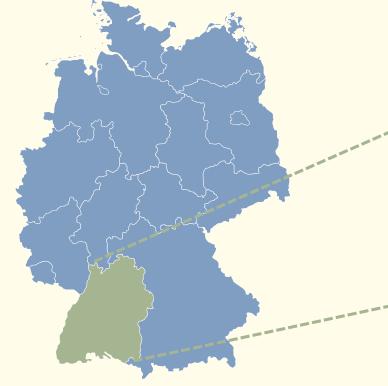
THE STATE OF BADEN- WÜRTTEMBERG	 No. 3 among the German federal states in terms of GDP, population and surface area Rating: Aaa / AA+ (Moody's / S&P)¹⁾ Established frequent EUR benchmark issuer
SUSTAINABILITY STRATEGY	 Since 2007, but continuously amended in accordance with EU requirements Established reporting structures on key indicators and on measures of each separate ministry Supporting measures in financial management include procurement strategy, asset management and now the Green Bond Baden-Württemberg issuance activity
GREEN BOND FRAMEWORK	 Use of proceeds comply with the guidelines of the ICMA Green Bond Principles and environmental objectives of the EU Taxonomy and UN Sustainable Development Goals Second Party Opinion (SPO) provided by Moody's ESG Solutions Impact evaluation for the Inaugural Green Bond 2021 has been published by Wuppertal Institut in Q1 2022
SECOND GREEN BOND	 Second Green Bond Baden-Württemberg expected to be priced in Q2 2022 - subject to market conditions Total of EUR 377 million eligible expenditure from budget year 2021²⁾ EUR 350 million bond size, allocation 92.8% of eligible expenditure

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The State of Baden-Württemberg is one of the largest German states by population, GDP and surface area

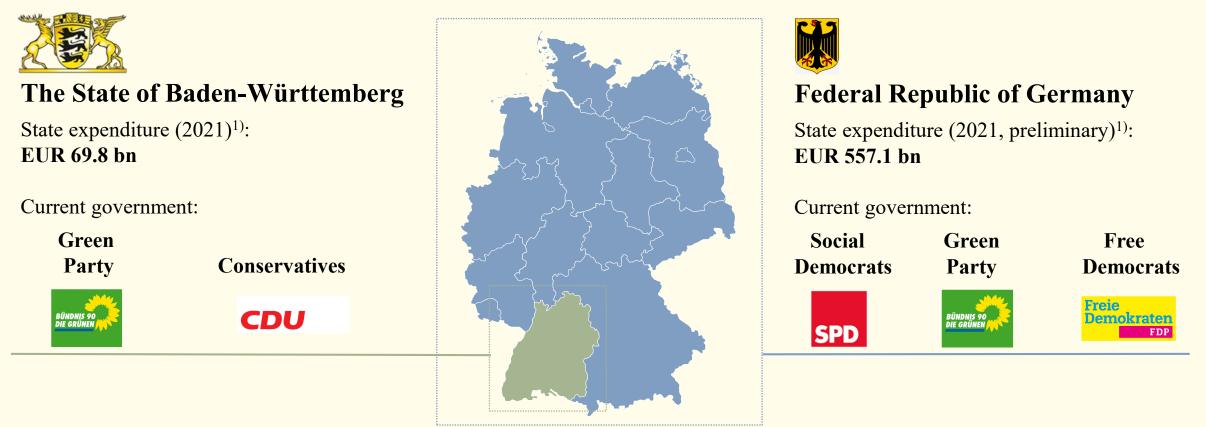


The State of Baden-Württemberg

	Ranking within German states	Value ¹⁾
Population	No. 3	11.1 mn (2020)
GDP	No. 3	EUR 536.0 bn (2021)
Surface area	No. 3	35,748 km ² (2020)

1) Rounded figures

The State of Baden-Württemberg is a federal state with its own parliament, government and budget autonomy

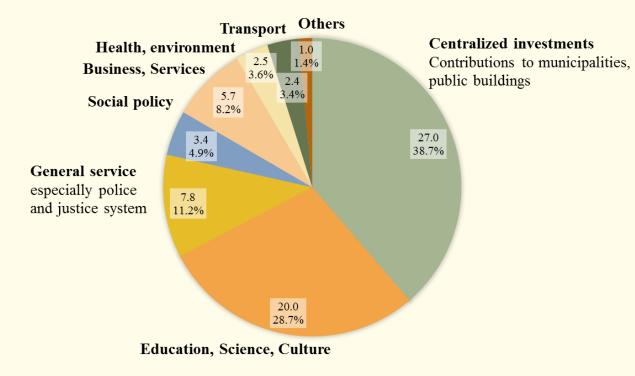


Basic Law for the Federal Republic of Germany: "The Federation and the *Länder* shall be autonomous and independent of one another in the management of their respective budgets." (Article 109, § 1) Source: The State of Baden-Württemberg

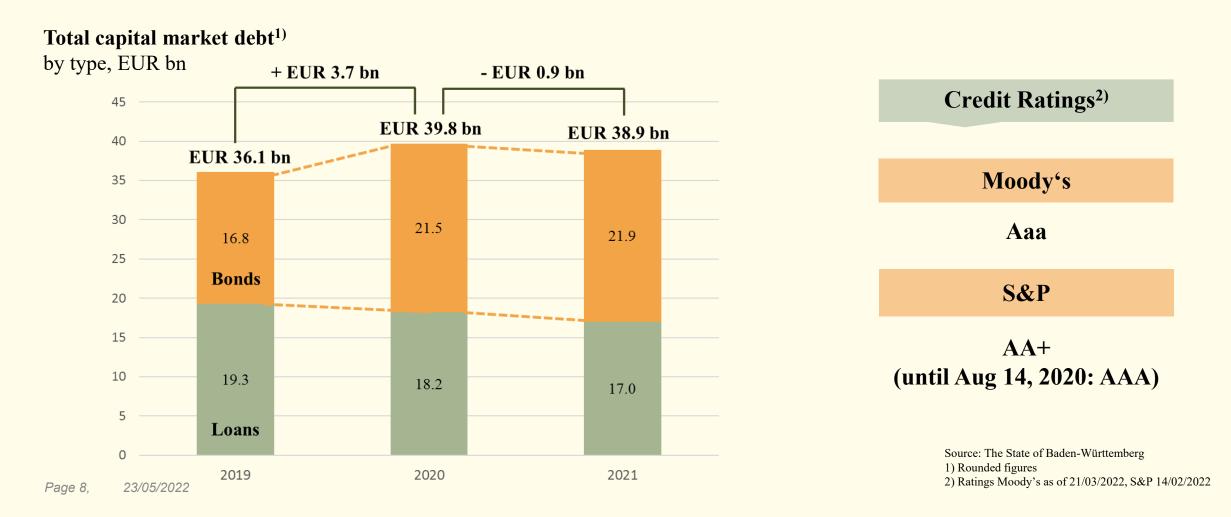
Expenditure focuses on financing municipalities, public buildings, education, science, police and justice system

State expenditure¹⁾

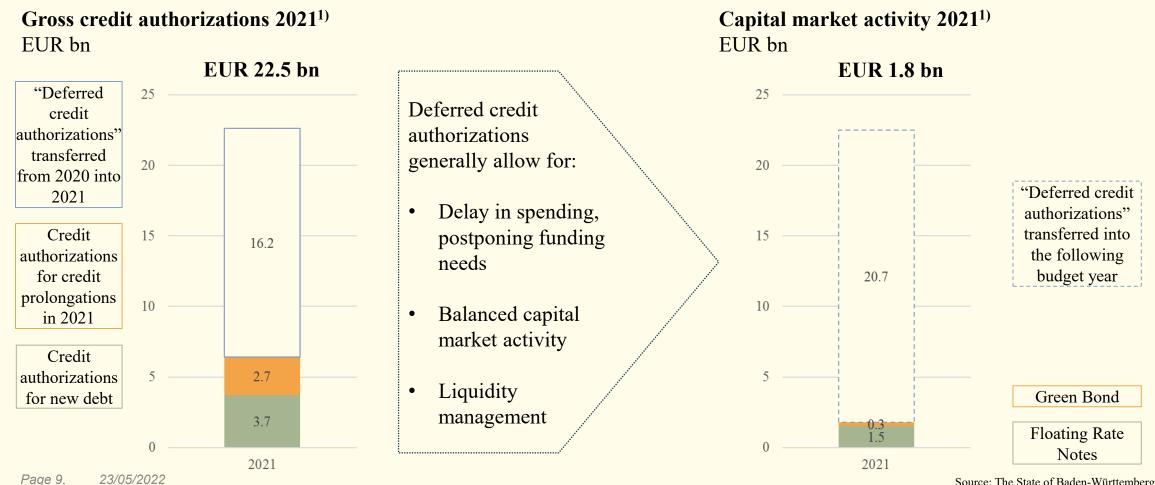
2021 actual, by area of activity, EUR 69.8 bn



2020 capital market debt increased by EUR 3.7 billion, 2021 partial refinancing to a total of 38.9 billion¹⁾



Large share of credit authorizations transferred to 2022 - higher tax income, lower outflow than expected



Source: The State of Baden-Württemberg 1) Rounded figures

Maturity profile is 8.1 years on average – Floating rate issues within 1 to 5 years, fixed rates typically longer



Source: The State of Baden-Württemberg 1) Rounded figures

Market activity for 2022 expected to be low due to planned reduction of liquidity buffers



1) Rounded figures

2) Value reduced by 1.0 bn EUR repayment obligation

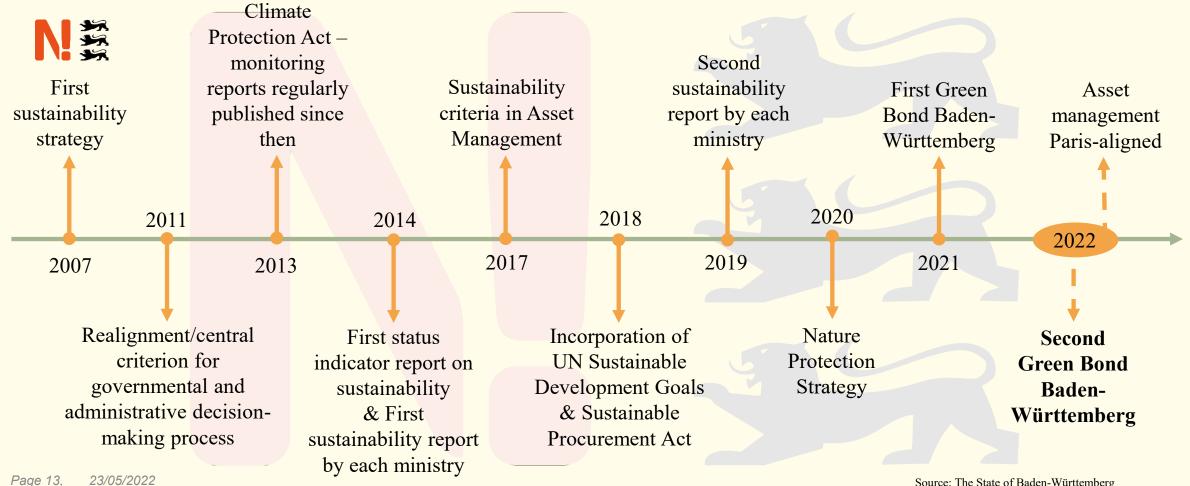
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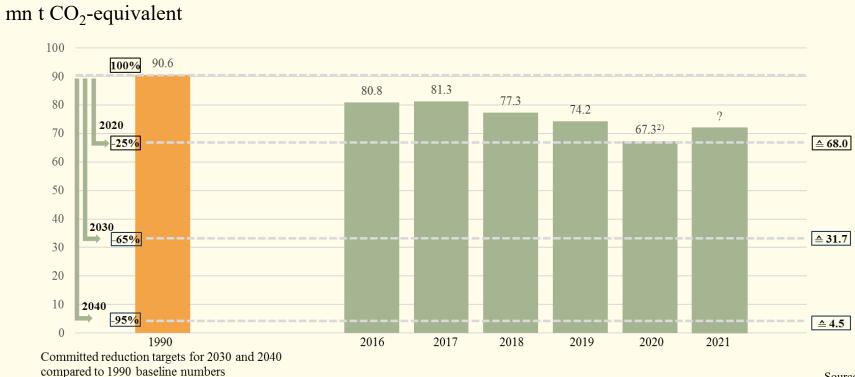
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Baden-Württemberg has initiated a sustainability strategy back in 2007 that has constantly evolved



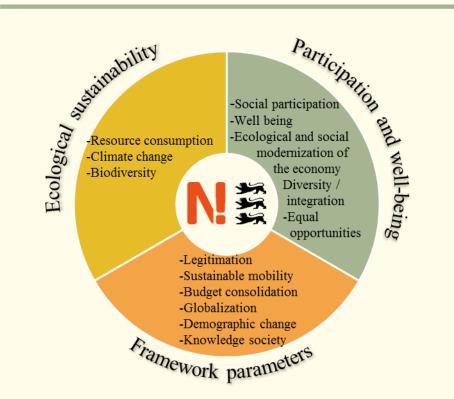
The climate protection goals for the State of Baden-Württemberg are ambitious



Source: The State of Baden-Württemberg1) Rounded figures. Greenhouse gas emissions including carbon dioxide, methane, nitrous oxide and fluorinated greenhouse gases.2) 2020 is a estimate of the statistical office from fall 2021

GHG emissions¹⁾

The sustainability strategy comprises all areas of sustainable governance

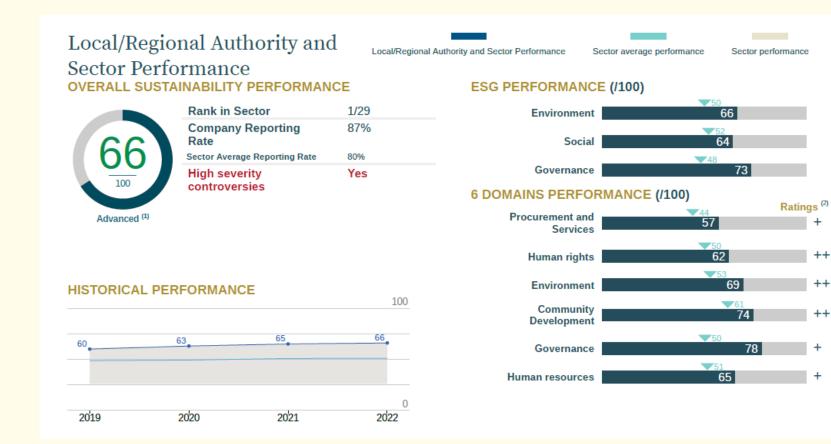


Guiding principles (selection) "Acting sustainably in Baden-Württemberg means..."

- I. ... implementing the energy transition quickly, safely and affordably with the involvement of civil society.
- II. ... perceiving climate protection as a cross-sectional task and minimising environmental-related threats due to climate change.
- III. ... promoting and implementing innovative, environmentally friendly and social mobility concepts.
- IV. ... implementing a future-oriented urban and spatial development.
- V. ... optimising the use of resources and decoupling economic growth from the consumption of natural raw materials.
- VI. ...protecting and preserving the livelihood, diverse nature and unique cultural landscapes of the state and keeping the impact on humans, nature and the environment as low as possible beyond the state boundaries.

Sustainability challenges

ESG-Issuer rating reflects overall sustainability commitment – Best-in-class results in March 2022



- Regular ESG-evaluation by Moody's ESG Solutions (formerly: V.E) reflects the overall commitment to sustainability
- Best-in-class results in category "Local/Regional authority" provides assurance to investors that also regular bonds finance activities with a high degree of sustainability orientation

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The Green Bond Framework follows the ICMA GBP 2021 structure and is EU-taxonomy-aligned

Section 1 | Introduction

Section 2| Strategy and Rationale

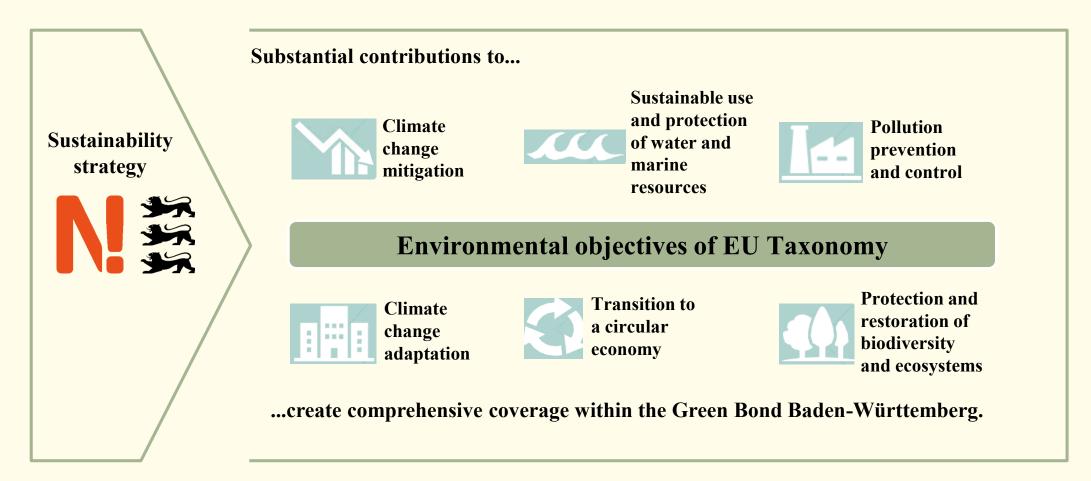
- Environmental objectives of the State of Baden-Württemberg
- Existing environmental strategy reports
- Rationale for issuing Green Bonds

Section 3 | Basis and core components of the GB Framework

- Basis of the Framework
- Use of Proceeds
- Process for Project Evaluation and Selection
- Management of Proceeds
- Reporting
- External Review

Green Bond Framework of the State of Baden-Württemberg

The Green Bond comprises projects with contributions to all six environmental objectives of the EU Taxonomy



The State of Baden-Württemberg has defined eligibility criteria and requirements

Budgetary/ systemic criteria	 Actual expenditure reference Project expenditure Net expenditure of the federal state Voluntary state activity allocation of actual outflows of the year prior to issuance + capital expenditure, public subsidies, operating expenditure increasing lifetime/ value of green asset operating or personnel expenditure without value or lifetime increase for a green asset 	
Impact criteria	 Substantial contribution to an environmental objective as specified in the EU Taxonomy Identification of the (primary) ICMA Green Bond Principles category Fulfilment of "do-no-significant-harm" (DNSH) criteria as specified in the EU Taxonomy Compliance with minimum social safeguards as specified in the EU Taxonomy At least a qualitative description of the expected impact, ideally a quantitative indicator 	
Additional mapping criteria	 ✓ UN Sustainable Development Goals (SDG) ✓ Guiding principles of Baden-Württemberg's sustainability strategy 	

Coordination group and interministerial working group verify eligibility of green projects

Interministerial working group

Coordination group

- Ministry of Finance, Treasury
- State Ministry
- Ministry for the Environment, Climate and Energy Sector
- Ministry of the Interior, Digitalisation and Local Government
- Ministry of Justice and Migration
- Ministry of Economic Affairs, Labour and Tourism
- Ministry of Food, Rural Affairs and Consumer Protection
- Ministry of Transport
- Ministry of Science, Research and the Arts

- Framework development
- Eligibility check
- Coordination
- External communication

- Project identification
- Project documentation
- Communication within the ministries

Impact Reporting: Wuppertal Institute has established stringend methodology for yearly portfolio evaluation

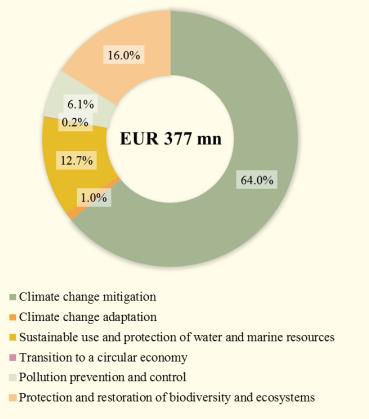
Validation of DNSH in a 4-step process	Indicator Quality
1) Generic Risk Assessment	Color-coded quality of indicators
2) Applicability of EU-Taxonomy	Criteria for Robustness of Reporting
3) Evaluation of DNSH criteria	Robustness criteria for data collection and quantification
4) Identification of Hazard-indicators	Adaptation of ICMA reporting template

Full Impact Report is available at:

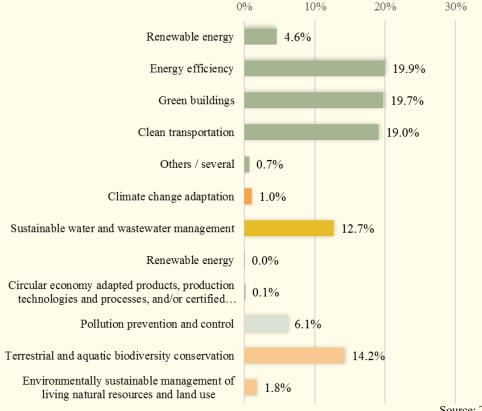
https://fm.badenwuerttemberg.de/de/haushaltfinanzen/haushalt/green-bond-bw/

Green projects for second Green Bond – Highest shares for climate change mitigation and biodiversity

Eligible expenditure by EU Environmental Objective¹⁾ in % of total EUR mn



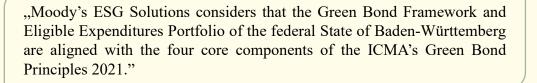
Eligible expenditure by ICMA Green Bond Principles category¹⁾ in % of total EUR mn

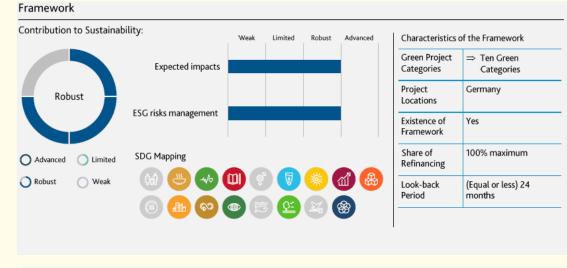


Source: The State of Baden-Württemberg 1) Rounded figures

Second Party Opinion: Moody's ESG Solutions confirms alignment with standards and sustainability

"Moody's ESG Solutions was commissioned to provide an independent Second Party Opinion on the sustainability credentials and management of the Green Bonds to be issued by the federal State of Baden-Württemberg in compliance with the Green Bond Framework created to govern its issuances."





Issuer

ESG Performance as of March 2022 for the federal State of Baden-Württemberg



Examples from second Green Bond selected to illustrate the scope of the total 58 eligible projects

Environmental objective	Green project examples 2021	
Climate change mitigation		 1: HyFab BW - new building 2: State funding of broadband 3: Energy-efficient restructuring measures
Climate change adaptation		4: Timber Construction Initiative BW
Sustainable use and protection of water and marine resources	LLL	5: Water supply
Transition to a circular economy		6: Phosphorus recovery from sewage sludge
Pollution prevention and control		7: Low-emission bus transportation
Protection and restoration of biodiversity and ecosystems		8: Research program Organic Farming

Green project example 1 HyFab BW – new building

Key Facts	Expected Impact	
 New research factory for fuel cells and hydrogen Actual expenditure 2021: EUR 6,550,000 Ressort: Ministry of Economic Affairs, Labour and Tourism 	 Qualitative description: Development of solutions for fuel cells production on a large industrial scale Quantitative indicator: Number of projects with industry participation 	
EU-Taxonomy Environmental Objective	Climate Change Mitigation	
ICMA Green Bond Principles Category	Renewable Energy	
UN Sustainable Development Goals	7 ATTOCAREAR CILAMERTON 9 INVESTIGATION 9 INVESTIGATION 13 CLIMENT 13 CLIMENT 13 CLIMENT 14 CLIMENT 15 CLI	
Guiding Principle BW Sustainability Strategy	(I) to implement the energy transition quickly, safely and affordable with the involvement of civil society.	

Green project example 2 State funding of broadband

Key Facts	Expected Impact	
 Allocations for investments in municipalities for broadband infrastructure Actual expenditure 2021: EUR 68,352,681.27 Ressort: Ministry of the Interior, Digitalisation and Local Government 	 Qualitative description: Broadband coverage enabling behavioral change and business models without transport/mobility needs; fibreoptics has significant energy consumption advantages compared to copper cable Quantitative indicator: Achieved average level of broad- band coverage in BW (at least 50 Mbit/s); target 2025: 90% 	
EU-Taxonomy Environmental Objective	Climate change mitigation	
ICMA Green Bond Principles Category	Energy efficiency	
UN Sustainable Development Goals		
Guiding Principle BW Sustainability Strategy	(IV) to implement a future-oriented urban and spatial development.	

Green project example 3 Energy-efficient restructuring measures

Key Facts	Expected Impact
 Reduction of primary energy demand of at least 30% in already existing buildings Actual expenditure 2021: EUR 20,386,655.85 Ressort: Ministry of Finance 	 Qualitative description: Significant CO2 emissions reduction compared to the unrefurbished building, via improvement of thermal insulation quality and increase in energy efficiency of systems engineering Quantitative indicator: Reduction of CO2-emissions
EU-Taxonomy Environmental Objective	Climate change mitigation
ICMA Green Bond Principles Category	Green Buildings
UN Sustainable Development Goals	9 INVENTION AND 3/////
Guiding Principle BW Sustainability Strategy	(I) to implement the energy transition quickly, safely and affordable with the involvement of civil society.

Green project example 4 Timber construction Initiative BW

Key Facts	Expected Impact
 The aim is to establish the state as a trendsetter for a sustainable and climate-friendly building culture with wood Actual expenditure 2021: EUR 2,152,908.79 Ressort: Ministry of Food, Rural Affairs and Consumer Protection 	 Qualitative description: Reduction, substitution and compensation of high-emission construction projects, adaptation of the forest ecosystem to climate change Quantitative indicator: Increase in timber construction quota in percent for state buildings (20/21 at 41%)
EU-Taxonomy Environmental Objective	Climate change adaptation
ICMA Green Bond Principles Category	Climate change adaptation
UN Sustainable Development Goals	
Guiding Principle BW Sustainability Strategy	(II) to perceive climate protection as a cross-sectional task and minimize environmental-related threats due to climate change.

Green project example 5 Water supply

Key Facts	Expected Impact
 Support for expenditure on investments that are directly necessary for the operation of the public water supply system Actual expenditure 2021: EUR 14,105,000 Ressort: Ministry for the Environment, Climate and Energy Sector 	 Qualitative description: Reduction of impurities in drinking water; ensuring the security of supply Quantitative indicator: Number of supported water supply measures
EU-Taxonomy Environmental Objective	Sustainable use and protection of water and marine resources
ICMA Green Bond Principles Category	Sustainable water and wastewater management
UN Sustainable Development Goals	3 GOO HIALIN
Guiding Principle BW Sustainability Strategy	(VI) to protect and preserve the livelihood, the diverse nature and the unique cultural landscapes of the country and to keep the impact on humans, nature and the environment as low as possible beyond the borders of the country.

Green project example 6 Phosphorus recovery from sewage sludge

Key Facts	Expected Impact	
Programme for building plants for phosphorus recovery from sewage sludge Actual expenditure 2021: EUR 378,385.65 Ressort: Ministry for the Environment, Climate and Energy Sector	 Qualitative description: Conserve natural resources by contributing to the state's self-sufficiency in phosphorus; reduce dependencies on imports of raw material from partly politically unstable regions of the world Quantitative indicator: Number of experimental plants and industrial-scale pilot plants 	
EU-Taxonomy Environmental Objective	Transition to a circular economy	
ICMA Green Bond Principles Category	Circular economy adapted products, production technologies and processes, and/or certified eco-efficient products	
UN Sustainable Development Goals		
Guiding Principle BW Sustainability Strategy	(V) optimize the use of resources and decouple economic growth from the consumption of natural raw materials.	

Green project example 7 Low-emission bus transportation

Key Facts	Expected Impact
- Grant for procurement of regular service busses and citizens' busses with low emission engines	- Qualitative description: Improvement of air pollution control, especially in environmental zones
- Actual expenditure 2021: EUR 12,100,000	- Quantitative indicator: Reduction of CO2-emission and
- Ressort: Ministry of Transport	traffic shift (additional passengers in buses with CO2 reduced emissions)
EU-Taxonomy Environmental Objective	Pollution prevention and control
ICMA Green Bond Principles Category	Pollution prevention and control
UN Sustainable Development Goals	
Guiding Principle BW Sustainability Strategy	(III) to promote and implement innovative, environmentally friendly and social mobility concepts.

Green project example 8 Research program Organic Farming

Key Facts	Expected Impact	
 In the research programme, organic farming is to be strengthened and research to be pooled Actual expenditure 2021: EUR 251,827.27 Ressort: Ministry of Science, Research and the Arts 	 Qualitative description: Set of instruments for stimulating biodiversity; emerging new regional cooperations in organic farming Quantitative indicator: Publications, best-practice examples 	
EU-Taxonomy Environmental Objective	Protection and restoration of biodiversity and ecosystems	
ICMA Green Bond Principles Category	Environmentally sustainable management of living natural resources and land use	
UN Sustainable Development Goals	15 ин 	
Guiding Principle BW Sustainability Strategy	(XI) promote effective science and research to enable excellence and support innovation.	

Project list for second Green Bond is available online

- To ensure complete transparency on eligible expenditures, the state of Baden-Württemberg publishes a list of all 58 projects financed through the second Green Bond
- The project list contains the following information for each individual project:

Project Name	EU-Taxonomy Environmental Objective
Actual Expenditure	ICMA Green Bond Principles Category

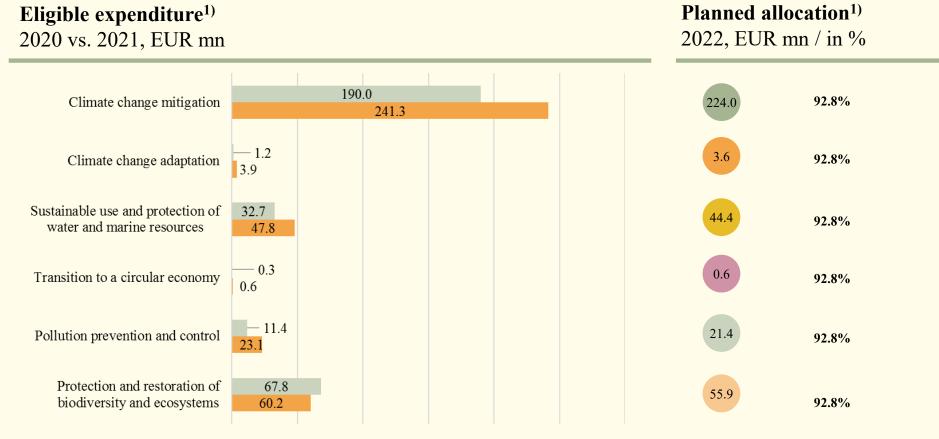


<u>Full project list is available at:</u> https://fm.baden-wuerttemberg.de/de/haushalt-finanzen/haushalt/green-bond-bw/

Annual Green Bond Baden-Württemberg issues will continue in the same pattern

	 Selection & Assessment Identification of actual expenditure of the current budget year Impact criteria Mapping process Adaption, if applicable Green project list / asset pool 	 Management of proceeds Earmarking Independent Second Party Opinion on Green Bond Framework and allocation 	 Reporting & External review Verification of final allocation report External <u>impact reporting</u> by research agency (publication expected to be about 1 year after issuance) 	
Budget year	yr1 (as of today: 2021)	First half of yr. (as of today: 2022 / 1)	Second half of yr. (as of today: 2022 / 2)	Budget yr. +1 (as of now: 2023)
		Issuance Roadshow 		Issuance
Page 35,	23/05/2022	 Issuance of second Green Bo Baden-Württemberg Final allocation of proceeds 	ond	Source: The State of Baden-Württemberg

The second Green Bond will aim to raise EUR 350 million - allocation of 92.8% of eligible expenditure



EUR eligible 2020 EUR eligible 2021

Source: The State of Baden-Württemberg

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